



P.O. Box 98, 4810 – 50 Ave., St. Paul, AB T0A 3A0
TEL: (780) 645-4417 FAX: (780) 645-5745
Toll Free: 866-390-3928
www.mcsnet.ca

February 2, 2012

County of St. Paul
5015-49 Avenue
St. Paul, Alberta T0A 3A4

ATTENTION: Sheila Kitz, Chief Administrative Officer

MCSNet is Alberta's largest fixed Wireless Internet Service Provider with over 15,000 customers and an infrastructure of over 400 towers spanning Northern Alberta and Western Saskatchewan.

MCSNet's success as a WISP is largely due to its unique model and approach to providing broadband services in Alberta. From the outset, MCSNet envisioned constant growth in demand for bandwidth and has invariably kept the future in mind when expanding its services and infrastructure.

MCSNet's model is the only viable solution for providing broadband services in rural communities. MCSNet keeps its end users as the key to its vision, which is to provide the best possible service and customer experience.

MCSNet is indubitably the only ISP that invests in large amounts of infrastructure to ensure the highest percentage of the rural market is reached. MCSNet achieves exceptional coverage by expanding its infrastructure to wherever there is a demand for broadband service.

The Government of Alberta has just announced a 5 million dollar funding program available to municipalities across Alberta who is interested in partnering with ISPs to provide rural broadband services. The funding program will cover 75% of infrastructure costs and leaving a shortfall of 25%. MCSNet proposes to fund the 25% shortfall with all municipalities interested in partnership of providing broadband services to their rural ratepayers. That is right; NO costs for the municipality to have their residents and businesses connected to high speed internet services. A large part of MCSNet's success over the years is a result of its public and private partnerships established with such municipalities as Strathcona County, Athabasca County, County of Lac La Biche, Lamont County, Beaver County etc.

We are enclosing a copy of the grant application form and ask that you take time to review the funding program at the following website: <http://www.aamdc.com/member-bulletins-public/528-aamdc-connects-the-dots-study-released-and-the-provincial-broadband-funding-announcement->

As time is of essence, we need to know as soon as possible if your municipality is interested in partnering with MCSNet to provide this much needed service to your unserved and underserved areas. MCSNet will need to work closely with your staff to help establish these unserved and underserved areas. We have all the necessary software and technical support staff to properly evaluate the approximate locations of where towers will need to be installed in order to provide the best possible coverage and service.

MCSNet provides its own tower construction crews and equipment that are able to erect a range of towers varying from smaller 50' foot towers, up to 400' guyed towers. MCSNet is the only ISP able to take on these types of projects from start to finish. MCSNet is the most competitively priced WISP in Alberta, offering its customers the best value for their investment.

MCSNet offers value added services such as VOIP telephone service with local numbers available to over 50% of its present network, while adding local numbers for other areas within our network on a continuous basis.

MCSNet is committed to partnering with municipalities and other organizations in order to provide broadband services throughout Alberta.
In closing, MCSNet is prepared to meet with as many interested parties as possible to make this government initiated project a reality for Alberta Municipalities.

Looking forward to hearing from you at your earliest convenience, I remain

Yours truly,



Leo VanBrabant - CEO
1-866-390-3928 Ext. 240