



## Request for Decision

Council Meeting: May 14, 2019

### 7.4 - 1:30 p.m. – Buried Glass Inc. /MCSNet

#### Request

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Jerico VanBrabant and Mark Beland from Buried Glass Inc. will be in to discuss the company's proposed project to install, construct, and maintain fiber optic infrastructure within and adjacent to the Hamlet of Mallaig to aid with the enhancement of internet servicing in Mallaig. They will be requesting permission to use the County's rights-of-way northbound on Range Road 100 from Highway 28 and within the Hamlet of Mallaig.

Following the presentation by the delegation, Council will need to consider entering into two agreements –

#### Exchange of Services Agreement

In exchange for waiving the County's costs associated with the review and approval of the Municipal Rights-of-Way Access Agreement and Buried Glass' engineering plans, County administration and Buried Glass negotiated an Exchange of Services Agreement. This Agreement states that Buried Glass Inc. and MCSNet will provide the County with sixty (60) months of internet servicing to the Mallaig Fire Hall and Mallaig Water Treatment Plant at no charge.

Through the provision of internet servicing to these two facilities, the County will recover all associated costs being waived prior to the commencement of Buried Glass' project and accrued to date.

#### Municipal Rights-of-Way Access Agreements

County administration enlisted legal counsel to prepare the attached Municipal Right-of-Way Access Agreement permitting access to the County's rights-of-way.

#### Alternatives

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COUNTY OF ST. PAUL  
5015 – 49 Avenue, St. Paul, AB



## Recommendation

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Administration is recommending approving the Exchange of Services Agreement with Buried Glass Inc. and Lemalu Holdings Ltd. operating as MCSnet.

Administration is recommending approving the Municipal Rights-of-Way Access Agreement with Buried Glass Inc.

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**Submitted by:** Kyle Attanasio, Director of Corporate Services