

Safety Codes Request for Proposal Analysis

In November of 2016, the County of St. Paul issued a RFP for safety code services. At close, Inspections Group and Superior Safety Codes Inc had submitted RFP packages. Below is the breakdown of the proposals.

General Notes

- Both Inspections Group Inc and Superior Safety Codes Inc can carry out inspection services within the County of St. Paul to the municipalities requirements.
- Both Inspections Group Inc and Superior Safety Codes Inc have the minimum insurance requirements as suggested by the County of St. Paul's insurer.
- The Inspections Group Inc and Superior Safety Codes Inc are both accredited with Safety Codes Council.
- The Inspections Group Inc and Superior Safety Codes Inc both employ qualified safety codes officers.
- The Inspections Group Inc and Superior Safety Codes Inc provide inspections within an acceptable timeline.
- Both safety codes providers use software acceptable to the County of St. Paul.
- Both safety codes providers are proposing the County of St. Paul collecting all fees and paying for service based on file closure.

Additional Services Cost Comparison

Service	Superior Safety Codes	Inspections Group
Emergency Services	\$125/hour	\$100/hour
Investigation Services	\$125/hour	\$100/hour
Appeal Services	\$125/hour	No Cost
Enforcement Services	No charge up to 8 hours; \$125/hour thereafter	No Cost
Consultative Services	\$125/hour	No Cost
Issuance of Variance	\$200 plus \$125/hour for research and report writing (Charged to Applicant)	\$100/hour Minimum of 2 hours
Travel Cost	\$0.75/km	No Cost
Issuance of Orders		No Cost
Public Works Complaints	\$125/hour	

Superior Safety Codes Inc

- Proposed fee schedule is more cost effective to County ratepayers (fees are lowest of the two submissions).
- Proposed fee split: 75% Superior Safety Codes – 25% County of St. Paul.
- Provided over 100 references.
- Provided two inspectors per discipline.

Inspections Group Inc

- Proposed fee schedule generates more revenue for the County of St. Paul than proposal by Superior Safety Codes.
- Proposed fee split: Building 60% Inspections Group – 40% County of St. Paul. All other disciplines 75% Inspections Group and 25% County of St. Paul.
- Provided 4 references. Three of the four references provided were for urban municipalities.
- Have a process to insure development permit compliance.

Building	\$ 110,178.00
Electrical	\$ 21,786.00
Plumbing	\$ 6,162.00
Gas	\$ 26,557.00
PSDS	\$ 4,280.00

Current Superior			Proposed Superior			Proposed Inspections Group		
	Superior	County		Superior	County		IG	County
Building	\$ 77,103.00	\$ 33,075.00	Building	\$ 82,633.50	\$ 27,544.50	Building	\$ 66,106.80	\$ 44,071.20
Electrical	\$ 15,251.00	\$ 6,535.00	Electrical	\$ 16,339.50	\$ 5,446.50	Electrical	\$ 16,339.50	\$ 5,446.50
Plumbing	\$ 4,292.00	\$ 1,870.00	Plumbing	\$ 4,621.50	\$ 1,540.50	Plumbing	\$ 4,621.50	\$ 1,540.50
Gas	\$ 18,590.00	\$ 7,967.00	Gas	\$ 19,917.75	\$ 6,639.25	Gas	\$ 19,917.75	\$ 6,639.25
PSDS	\$ 2,996.00	\$ 1,284.00	PSDS	\$ 3,210.00	\$ 1,070.00	PSDS	\$ 3,210.00	\$ 1,070.00
	\$ 118,232.00	\$ 50,731.00		\$ 126,722.25	\$ 42,240.75		\$ 110,195.55	\$ 58,767.45

2000sqft SFD with 600 sqft attached garage (\$350,000 value)

Current Superior		Proposed Superior		Proposed Inspection Group		Safety Codes Council	
Building	\$ 982.00	Building	\$ 1,020.00	Building	\$ 1,125.00	Building	\$ 2,400.00
Electrical	\$ 130.00	Electrical	\$ 140.00	Electrical	\$ 205.00	Electrical	\$ 225.00
Plumbing	\$ 140.00	Plumbing	\$ 155.00	Plumbing	\$ 135.00	Plumbing	\$ 215.00
Gas	\$ 140.00	Gas	\$ 135.00	Gas	\$ 125.00	Gas	\$ 190.00
PSDS	\$ 160.00	PSDS	\$ 300.00	PSDS	\$ 375.00	PSDS	\$ 465.00
	\$ 1,552.00		\$ 1,750.00		\$ 1,965.00		\$ 3,495.00

Manufactured Home (new, 1216 sqft, on blocking)

Current Superior		Proposed Superior		Proposed Inspection Group		Safety Codes Council	
Building	\$ 200.00	Building	\$ 225.00	Building	\$ 200.00	Building	\$ 425.60
Electrical	\$ 100.00	Electrical	\$ 100.00	Electrical	\$ 95.00	Electrical	\$ 225.00
Plumbing	\$ 100.00	Plumbing	\$ 155.00	Plumbing	\$ 135.00	Plumbing	\$ 215.00
Gas	\$ 100.00	Gas	\$ 135.00	Gas	\$ 125.00	Gas	\$ 190.00
PSDS	\$ 160.00	PSDS	\$ 300.00	PSDS	\$ 375.00	PSDS	\$ 465.00
	\$ 660.00		\$ 915.00		\$ 930.00		\$ 1,520.60