



PROFESSIONAL MECHANICAL ENGINEERING

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May 3, 2013

County of St. Paul No.19
5015 49th Avenue
St. Paul, Alberta T0A 3A4

Via E-mail: skitz@county.stpaul.ab.ca

Attention: Sheila Kitz, CLGM Chief Administrative Officer

**Re: St. Paul Maintenance Shop - HVAC Upgrades
Proposal Submission Review**

On April 30, 2013 Clark Engineering Inc. received submissions from seven (7) proponents for the above identified Request for Proposal. Russell Clark from Clark Engineering Inc. was present for the opening at the County Administration office.

List of Proponents:

Flint Field Services Ltd.
Direct Energy Business Services
Lauden Plumbing Services
St. Paul Foundry Ltd.
Gateway Mechanical Services Ltd.
Horizon Mechanical Ltd.
Dee Jay Plumbing and Heating Ltd.

All bids were received before the closing deadline and met the general requirements of the specification.

Based on the submissions received, we feel that all seven bids meet the criteria for the project and could be considered eligible bids. Of the seven eligible bids, prices ranged from a low of \$570,000 to a high of \$958,643.82. This is a spread of \$388,643.82 or 68.2%, although the two lowest bidders are within 3% of each other. The low price was within 1% above the projected project budget of \$566,000, however, this price did not include the controls portion of the project.

The low bid came from St. Paul Foundry Ltd.. A schedule was provided with the quotation indicating a completion date of September 15, 2013. Having reviewed the submissions, we feel

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that St. Paul Foundry Ltd. has demonstrated an understanding of project requirements, has provided a complete proposal submission, and is committed to completing the project within the required project schedule. They have a sound reputation in the industry and we feel that they are capable of carrying out the project to a successful completion.

Sincerely,



D. Russell Clark, P. Eng.

Mechanical Submission Bid Summary

Flint Field Services Ltd.	\$748,498.00
Direct Energy Business Services.	\$958,643.82
Lauden Plumbing Services	\$906,035.00
St. Paul Foundry Ltd.	\$570,000.00
Gateway Mechanical Services Ltd	\$697,375.00
Horizon Mechanical Ltd.	\$585,250.00
Dee Jay Plumbing and Heating Ltd.	\$626,666.00